

Business Management

3
UNITS

UNDERSTANDING BUSINESS
MANAGEMENT OF PEOPLE AND FINANCE
MANAGEMENT OF MARKETING AND OPERATIONS

+ COURSE ASSESSMENT

QUESTION PAPER + ASSIGNMENT
70 marks 30 marks
2 hours 15 minutes

The Scottish Qualifications Authority Higher Business Management subject webpage can be found [here](#). The Revision in a Nutshell series is designed to complement class learning and revision. You can find the series at www.parentforumscotland.org. Please check with your teachers that these resources are relevant to you and that you are taking Curriculum for Excellence Higher Business Management. See also SQA information on the Higher Business Management Assignment [here](#) and Higher Business Management in a Nutshell [here](#).

Specimen Question Paper, Exemplar Question Paper and Past Papers

CfE Higher Business Management
Specimen Question Paper and Marking Instructions
Exemplar Question Paper and Marking Instructions

After completing the SQA Specimen Question Paper, Exemplar Question Paper or any past paper questions, look at the marking instructions. These often contain course content and they will help you to improve your exam technique. CfE Higher Question Papers differ from past Higher papers. Ensure that you familiarise yourself with the Specimen and the Exemplar Question Papers: these are what your exam will look like.

Past Papers

Useful SQA past paper questions are listed and organised by topic with guidance notes [here](#). For direct links to past papers, click on the year (ie click on '2013') in the table below where you will find questions relevant to CfE Higher Business Management. Some topics may be new for CfE Higher Business Management and therefore do not have past questions; be sure to revise all of your topics. Marking instructions for past papers can be accessed in the column 'Answers'.

Paper Name and Year	Paper	Section	Question Numbers	Answers
Higher Business Management				
2013	Paper 1	Section 1	2, 4, 6, 7, 8	Marking Instructions
		Section 2	1a, 1b, 1c, 1d, 2a i, 2a ii, 2b, 2c, 2d, 2f, 3a, 3b, 3c, 3d, 3e, 3f, 4a, 4b, 4c, 4e, 5b, 5c, 5d, 5e	
2012	Paper 1	Section 1	3, 4, 5	Marking Instructions
		Section 2	1a, 1b, 1d, 2a, 2b i, 2b ii, 2c, 2d, 3d, 3e, 4a, 4b, 4c, 5a, 5c, 5d, 5e	
2011	Paper 1	Section 1	2, 3, 5, 7	Marking Instructions
		Section 2	1a, 1b, 1d, 1e, 2b, 2d ii, 3a, 3b ii, 3c, 3d, 4a, 4b, 4d ii, 5e	

Useful Websites

[BBC Bitesize](#)

[SCHOLAR](#)

Materials for CfE Higher Business Management are available.
Contact your school for your SCHOLAR password and username.
Parents/guests can [email](#) SCHOLAR for a password/username.

Schools

Most materials relate to 'old' Higher but many topics are still relevant

[Kinross High School](#)

Look under 'Resources' for PowerPoints and notes for 'old' Higher

[HSN](#)

[Biz/Ed](#)

[Cleveden Secondary School](#)

See Marketing and Operations PowerPoints

Education Scotland

[Business Enterprise \('old' Higher\)](#)

[Marketing and Operations \('old' Higher\)](#)

[Financial Management and Human Resource Management \('old' Higher\)](#)

Others

[A Higher Business Management blog](#)

[Slideshare](#)

[YouTube](#)

Various helpful videos (see links on the right)

[Pupil revision video \('old' Higher\)](#)

[Business Dictionary](#)

Useful terminology

[Business Case Studies](#)

Business topics and examples



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